



Your Mortgage PLANNER

with Jamie H. Harrington, President

HOME SELLING MARKET STILL STRONG

Some consumers seem to think the home selling market is in a nose dive---far from it. This will probably be the third highest level for home sales on record, according to the chief economist for Freddie Mac, a major buyer of home mortgages. It's true that single-family home construction and existing home sales have declined from last year's record level, but sales and mortgage originations are still very strong. However, rising interest rates have put upward pressure on mortgage financing costs and rising home prices are reducing affordability and lowering housing demand more each month.

Although mortgage interest rates have been generally rising this year, there are still periods when those rates drop. "The weaker than expected jobs reports have led to periods of lower rates," the Freddie Mac chief economist said. Mortgage activity is particularly strong as a means of consolidating a homeowner's debts. Borrowers are consolidating home equity loans into new first-lien mortgages to reduce their mortgage payments and refinancing ARMs in response to upcoming interest rate adjustments. Home equity wealth gains have also been key to supporting consumer spending.

If you would like to discuss what type of mortgage loan will work best for you, call Jamie Harrington at 828-632-0650 for an appointment. United Carolina Group, Inc., is located at 340 NC Highway 16 S. in Taylorsville.

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